

# SBE TODAY

**SMALL BUSINESS EXCHANGE**

Volume 29, Edition 98 - November 19, 2013

DIVERSITY IN ACTION -

Published by SBE, certified SBE/DBE/MBE

## 6 Step Guide – How to Get a Business Loan



Money is the lifeline of any business, so whether you're starting a business or running an existing one, securing financing is a major factor, especially for small businesses. Many budding entrepreneurs find the task daunting and don't even know where to begin.

Here's a simple yet practical guide on how to go about preparing to apply for a small business loan.

### 1. What criteria do banks look for in making small business loans?

Different banks or lending institutions may have different standards, but in general, in order to consider your application for a small business loan, banks will require:

- The loan must be for a sound business purpose. For SBA-guaranteed loans, the business must be eligible based on size, use of loan proceeds and the nature of the business (no lending, speculating, passive investment, pyramid sales, gambling, etc.)
- You and your partner(s) are of good character, have experience and good personal and/or business credit history
- Ability to pay back the loan- reasonable to strong collateral (personal and business assets) is very important. SBA expects the loan to be fully secured, but we will not decline a request to guaranty a loan if the only unfavorable factor is insufficient collateral. And of course, owners must have personal equity investment in the business/skin in the game.

### 2. What information will you need?

Different lenders may require more or fewer documents, but in general, you will need:

- Personal and business credit history
- Personal and business financial statements for existing and startup businesses and as well as a projected financial statements
- Strong, detailed business plan (including personal information such as bios, education, etc.)
- Cash flow projections for at least a year, and
- Personal guaranties from all principal owners of the business

### 3. How can you set yourself up from the beginning to make the process easier? (i.e. accounting systems, etc.)

Be prepared; be thorough; be truthful.

- Choose your lending institution carefully. Larger banks tend to shy away from small loans as they are less profitable and take the same amount of underwriting and servicing. That doesn't mean large banks do not make small loans; it is just more difficult.
- Approach banks or lending institutions you have worked with or are a customer of
- Explore community banks and Credit Unions
- Talk to a lending officer and find out exactly what documentation they require
- Be thorough, bring everything they ask. Many loan applications are denied or face unnecessary hurdles because of incomplete applications.

Even before you start gathering and organizing the information required by lenders to consider your application, you should educate yourself regarding business loans so you can understand and discuss intelligently with the lending officers when the time comes.

### 4. What is the typical size of a small business loan?

Small businesses come in many sizes, from a start-up of a one-person company to hundreds of employees, and their financial needs vary accordingly, so "typical" also varies. That said, in the banking industry the median small business loan is about \$130,000 - \$140,000 with highest around \$250,000. SBA small business loans range from about \$5,000 (microloans) to \$5 million (largest guaranteed) with the average

loan around \$371,000.

### 5. How can you get financing to start a business since many banks want to fund growth?

Start-ups are probably the most difficult ventures when it comes to securing financing. Many start-up businesses seek financing from family, friends and credit cards. If the credit is sound, the business plan strong and you have enough personal resources to invest and collateral to guarantee, smaller, community banks and other community financial institutions and Credit Unions may consider lending you money.

Your best bet by far is SBA assistance. Begin by visiting SBA's website, where you will find a wealth of information not only on how to secure a small business loan but equally importantly, other services and training opportunities to help you succeed.

### 6. Are there associations that can help?

SBA works closely with a large network of partners that leverage SBA resources and are just one phone

Continued on page 4

**SMALL BUSINESS EXCHANGE**

### SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

#### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

#### Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

#### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

#### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Call Toll FREE for more information: 800-800-8534

# BIDDING OPPORTUNITIES

REQUEST FOR QUALIFIED SBE  
SUBCONTRACTORS AND SUPPLIERS  
FOR:

**Runways 1-19S RSA Improvement  
Contract No. 8671C**

**Owner:** San Francisco International Airport  
710 N. McDonnell Road, San Francisco, CA 94128

**Bid Date: November 26, 2013 @ 2:00 P.M.**

We hereby encourage responsible participation of local **Small Business Enterprises**, and solicit their subcontractor or material and/or suppliers quotation for the following types of work including but not limited to: **Hazmat, Underground, Fuel, Cement Treat, Soiltec, Concrete, Grooving, Seal Coat/Crack Seal, Fencing, Seawall, Blast Deflector, Striping, Trestle, Electrical.**

100% Performance & Payment Bonds may be required for full amount of the subcontract price. Surety company will have to be approved by Golden State Constructors. Golden State Constructors will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Golden State Constructors' requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for reviewing at our Dublin office.

### Golden State Constructors

P.O. Box 2909 • Dublin, CA 94568

**Estimator: Alan McKean**

An Equal Opportunity Employer

REQUESTING BIDS FROM QUALIFIED DBE SUBCONTRACTORS AND SUPPLIERS  
FOR THE FOLLOWING PROJECT:

**Rt 80/680 Separation - Cordelia - Solano County  
Contract #04-0A5344, Bids: November 20, 2013 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

**C.C. Myers, Inc./Bay Cities JV** is willing to break down items of work into economically feasible units to encourage DBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately.

Plans and Specifications are available from Caltrans at: [http://dot.ca.gov/hq/esc/oc/weekly\\_ads/all\\_adv\\_projects.php](http://dot.ca.gov/hq/esc/oc/weekly_ads/all_adv_projects.php).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.



### C. C. Myers, Inc. / Bay Cities Paving a Joint Venture

3286 Fitzgerald Rd. • Rancho Cordova, CA 95742 • 916-635-9370 • Fax 916-635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

**Contact C. C. Myers, Inc./Bay Cities JV for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications. C.C. Myers, Inc., is a Union Contractor.**

AN EQUAL OPPORTUNITY EMPLOYER

REQUESTING SUB-QUOTES FROM  
QUALIFIED SBE & DBE  
SUBCONTRACTORS/SUPPLIERS FOR:

**EVC Parking Lot & Street Maintenance  
Project #32313 • Bid Document: G2010.0068**

**Owner: San Jose Evergreen Community  
College District**

**Engineers' Estimate: \$800,000.**

**BID DATE: November 20, 2013 @ 4:00 PM**

Items of work include but are not limited to: Trucking, Underground, Electrical, Striping, Pipe Supply, Erosion Control, Minor Concrete and Clear & Grub.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project. Granite Rock Company is an equal opportunity employer.

### Granite Rock Company

120 Granite Rock Way, San Jose, CA 95136  
Phone (408) 574-1400 Fax (408) 365-9548

**Contact: Paul Brizzolara**

Email: [estimating@graniterock.com](mailto:estimating@graniterock.com)

We Are An Equal Opportunity Employer

Request for Sub Bids From Qualified  
DVBE Subcontractors/Suppliers

**NCEPC CLASSROOM  
FURNITURE & EQUIPMENT BID**

**Project No.: FURN-0114**

**Location: EL CAJON, CA 92020**

**Bid Date: December 3, 2013 @ 2:00 PM**



### VIRCO Inc.

2027 Harpers Way  
Torrance, CA 90501

(800) 448-4726 • Fax (800) 258-7367

Contact: **Debbie Stottler** Ext. 420

AEOE

Bid Requests from Certified SBE Subcontractors  
and Suppliers for SHORING only.

**HUNTER'S POINT SHIPYARD PHASE I,  
BLOCK 56-57**

This is a SFRA project with construction  
workforce and prevailing wage requirements.

**Hunter's Point Shipyard  
Coleman Street at Innes Court  
San Francisco, CA 94124**

**Bid Date: 11/25/13 @ 2 PM**

Voluntary Pre-bid Meeting on 11/12/13 at  
11 AM at Construction Assistance Program  
Trailer located at 690 Hudson Ave., Trailer  
"B", San Francisco, CA 94124.

**CAHILL CONTRACTORS, INC.**

**Contact: Julie Park**

at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 986-0600.

Sub Bids Requested From Qualified  
MBE, WBE, DBE, UDDE  
Subcontractors & Suppliers for

**City of San Mateo -  
25th Avenue Sanitary Sewer Relief Line  
Project No. 469943**

**Location: San Mateo, CA**

**Bid Date: November 26, 2013 @ 2:00 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; sawcutting; striping; and jack & bore.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603

Phone: (510) 632-7676 • Fax: (510) 562-5209

**Contact: Travis O'Connor**

An Equal Opportunity Employer

**Visit**

**[www.sbeinc.com](http://www.sbeinc.com)**

**to download**

**a PDF version of the  
latest SBE Newspaper  
and SBE Newsletter**

# REQUESTS FOR BIDS & SUB-BIDS

## Kiewit/Sundt, a Joint Venture

**REQUEST FOR PROPOSALS (PHASE 1: PRE-CONSTRUCTION) AND INTEREST STATEMENTS (PHASE 2: CONSTRUCTION) FROM DISADVANTAGED BUSINESS ENTERPRISES (DBES), UNDER UTILIZED DISADVANTAGED BUSINESS ENTERPRISES (UDBES), AND SMALL BUSINESS (SB) CONTRACTORS, CONSULTANTS, PROFESSIONAL SERVICES FIRMS, MATERIAL CONTRACTORS, AND SUPPLIERS:**

**Project Owner: San Diego Association of Governments (SANDAG)  
Project Name: Mid-Coast Corridor Transit Projects, CM/GC 1 (No. 5001941)  
Project Proposal Due: Tuesday, December 17, 2013 @ 2:00 PM PDT  
Subcontractor/Supplier Quotes Due: Tuesday, December 10, 2013 @ 2:00 PM PDT**

Kiewit/Sundt, a Joint Venture is proposing as the CM/GC contractor for the Pre-Construction and Construction Phases for the Mid-Coast Corridor Transit Projects CM/GC 1 (No. 5001941), and is seeking proposals for (Phase 1: Pre-Construction), and Interest Statements (Phase 2: Construction) from Disadvantaged Business Enterprises (DBEs), Under Utilized Disadvantaged Business Enterprises (UDBEs), and Small Business (SB) Contractors, Consultants, Professional Services Firms, Material Contractors, and Suppliers.

Kiewit/Sundt, a Joint Venture is requesting proposals from sub-consultants and subcontractors for the noted Pre-Construction Phase, as-well-as Interest Statements (letters and/or emails) from material suppliers, and equipment suppliers for the Construction Phase.

Kiewit/Sundt, a Joint Venture intends to conduct itself in good faith with all DBEs, UDBEs, and SBs regarding participation on the project. All DBEs, UDBEs, and SBs must be certified at the time of bid as a DBEs, UDBEs, and/or SBs with the California Unified Certification Program (CUCP); certifying agency. SANDAG requires DBE firms to be certified with the California Unified Certification Programs (CUCP). To apply for certification, visit: <http://californiaucp.org>. Additionally, SANDAG requires that all subcontractors register online to do business with them by visiting: <http://www.SANDAG.org> and click on CONTRACTS.

We are accepting quotes for the following services: Cost Estimating; Risk Management; Project Scheduling; Partnering Facilitation; Project Controls; Constructability Reviews; SBE/DBE/UDBE Outreach; Permitting; Environmental: Noise & Vibration Control, SWPPP; Sustainability Plan; Reproduction Services; Reception and Clerical Services; Geotechnical; Safety and Security Plan; Construction Quality Control Plan; Construction Workforce Training and Hiring Program; Survey; Site Investigation: Potholing, BIM; Utility Coordinator; Laser Scanning; Traffic Control Plan Manager; Construction Site Trailers; Temporary Power; Temporary Facilities; Technical Writers; Catering; and Janitorial Services.

Quotes (Phase 1: Pre-Construction) and emails/letters of Interest Statements (Phase 2: Construction) are to be submitted to:



## Kiewit/Sundt, a Joint Venture

12700 Stowe Dr., Suite 180, Poway, CA 92064 • Tel: (858) 486-3410, Fax: (858) 486-3941  
Contact Bryce Ducharm, (858) 486-3410, [Bryce.Ducharm@kiewit.com](mailto:Bryce.Ducharm@kiewit.com), for questions.

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit/Sundt, a Joint Venture directly.

EQUAL OPPORTUNITY EMPLOYER  
CONTRACTOR #876881

REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Ohlone Community College District  
Parking Lot Improvements  
Bid No. 6105b-01**

**BID DATE: November 20, 2013 @ 4:00 PM**

**We are soliciting quotes for (including but not limited to):** Trucking, Construction Survey, Tree Removal, Tree Pruning, Underground, Sanitary Sewer Line, Sanitary Sewer Cleanout, Natural Gas Distribution System, Site Electrical, Sawcutting, Concrete Pad and Construction Materials

## O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Russ Hague

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DVBE Participation. Plans & Specs are available for viewing at our office.

REQUEST FOR DBE & SBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Evergreen Valley College-EVC Parking Lot & Street Maintenance Project  
Project #G2010.0068  
San Jose Evergreen Community College  
District**

**BID DATE: November 20, 2013 @ 4:00 PM**

**We are soliciting quotes for (including but not limited to):** Concrete, Landscape, Striping, Electrical, Staking Underground, Trucking, Materials

## O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone:

510-526-3424 • FAX: 510-526-0990

Contact: Mike Crowley

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE & SBE Participation. Plans & Specs are available for viewing at our office.

Kiewit Infrastructure West Co. requests quotes from subcontractors and suppliers including Small and Very Small Business Enterprises (SBE/VSBE) certified in The Network Bid System, for the following project:

**CITY OF LONG BEACH - HARBOR DEPARTMENT  
SPECIFICATION HD-S2428  
PIER F BERTH 209 CHEMOIL  
FACILITY IMPROVEMENTS**

**BID DATE: NOVEMBER 26, 2013 PRIOR TO 10:00AM**

We are accepting quotes for the following services/supplies: Demolition, Temporary Movable Fence, Reinforcing Steel, Structural Steel, Miscellaneous Metal Fabrication, Rubber Fenders, UHMW Fabrication, Trucking, Tug Boat, Diving, and others.



## Kiewit Infrastructure West Co.

33455 6th Ave South, Federal Way, WA 98003

Phone: (253) 943-4200 Fax: (253) 943-4021

Contact: Dennis Ahl: [dennis.ahl@kiewit.com](mailto:dennis.ahl@kiewit.com) or

Jim Godson: [jim.godson@kiewit.com](mailto:jim.godson@kiewit.com)

Subcontractors and suppliers can access plans and specifications via the following:

- Port of Long Beach, 4th Floor, Plans and Specifications, 925 Harbor Plaza, Long Beach, CA 90802. Ph: (562) 590-4146,
- or: [http://www.polb.com/economics/contractors/out\\_for\\_bid.asp](http://www.polb.com/economics/contractors/out_for_bid.asp)
- or viewed at our offices located at 33455 6th Ave South, Federal Way, WA 98003

In order to assist certified SBE/VSBE Contractors and Suppliers, we will divide scopes of work into economically feasible units, and will assist firms with delivery schedules, putting SBE's in touch with professionals regarding bonding and lines of credit; and will answer questions regarding marine insurances and equipment in order to maximize participation.

An Equal Opportunity Employer

## Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. [www.sbeinc.com](http://www.sbeinc.com)

# PUBLIC LEGAL ADVERTISEMENTS

## RUDOLPH AND SLETTEN CONSTRUCTION

### ADVERTISEMENT FOR PREQUALIFICATION LUMP SUM SUBCONTRACTORS UCSF HSIR PROGRAM MEP CUT CAP AND SAFE OFF AND MAKE READY

#### PROJECT NOTICE

Rudolph and Sletten Construction (R&S) is requesting bids and intends to award lump sum subcontracts for mechanical systems cut cap and safe off, electrical systems cut cap and safe off, plumbing systems cut cap and safe off, and fire protection cut cap and safe off for the following project:

#### UCSF HEALTH SCIENCES INSTRUCTION AND RESEARCH (HSIR) PROGRAM HEALTH SCIENCES EAST (HSE) FLOORS 6, 7, & 8 DEMOLITION

Project No.: M2628

R&S Project No.: 10201500

UNIVERSITY OF CALIFORNIA,  
SAN FRANCISCO

#### PREQUALIFICATION OF PROSPECTIVE BIDDERS

The University and R&S have determined that the trade packages listed herein must be prequalified to participate in the bidding process. Prequalified contractors must have the following California State Contractor's License Board Classifications:

Bid Package 1G Mechanical Cut, Cap and Safe-Off: C20  
Bid Package 1H Electrical Cut Cap and Safe-Off: C10  
Bid Package 1I Plumbing Cut Cap and Safe-Off: C36  
Bid Package 1J Fire Protection Cut Cap and Safe-Off: C16

Additional requirements will be listed in the Prequalification Documents.

#### GENERAL DESCRIPTION OF WORK

HSIR Program for Health Sciences East floors 6, 7, and 8 involves the renovation of 23,000 sqft of laboratory and office space at the UCSF Parnassus campus. The project site is located at 513 Parnassus Ave, San Francisco, California.

The cut cap and safe off scopes of work will include the shutdown, isolation, and safe-off of the existing mechanical, electrical, and plumbing systems within the area of work prior to the start of the demolition of the existing laboratory tenant improvements. The scope will also include the installation of a temporary fire alarm system.

The estimated values for the following bid packages are:

1G Mechanical Cut, Cap and Safe-Off: \$70,000

1H Electrical Cut, Cap and Safe-Off: \$85,000

1I Plumbing Cut, Cap and Safe-Off: \$30,000

1J Fire Protection Cut, Cap and Safe-Off: \$15,000

#### PREQUALIFICATION SCHEDULE

Prequalification Documents will be available beginning **November 19, 2013 at 10:00 AM** by requesting via e-mail to Rosie Khalasi at [rosie\\_khalasi@rsconst.com](mailto:rosie_khalasi@rsconst.com) with the following information:

Company name, address, phone no, fax no, and email address

Please reference Project 'HSIR Program' in the subject line.

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in by email to Rosie Khalasi, Prequalification Manager at [rosie\\_khalasi@rsconst.com](mailto:rosie_khalasi@rsconst.com) by **November 21, 2013 at 5:00 PM**. Questions received after the above-noted deadline may be answered at the discretion of Rudolph and Sletten, Inc. and the University.

Prequalification Questionnaires will be submitted and processed electronically through the University's web based procurement platform and must be submitted on or before **November 26 2013 at 5:00 PM**.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 3 calendar days from the date of the R&S or University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, R&S and the University reserve the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Bids will only be accepted from prequalified contractors. Bids will be due on or before **December 17th, 2013 at 2:00 PM**, and shall be submitted electronically only via the University's web based procurement platform. Bids will be opened at 2:05 PM at UCSF Capital Programs Office, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Bids will be awarded based on the lowest responsible bid. Bidder may revise and resubmit any bid submitted prior to the bid due date and time up until the bid due date and time cutoff.

Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.12

The University and R&S reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

Information submitted by the bidder shall not be open to public inspection to the extent that information is exempt from disclosure under the California Public Records Act (Chapter 3.5 (commencing with Section 6250) of Division 7 of the Title of the Government Code).

This project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by and lump sum Subcontractor shall be subject to approval by R&S and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work. The successful Bidder will be required to have the California current and active contractor's license listed above at the time of submission of the Bid/Proposal

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Francisco  
November 2013



## GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-FT-14, Propulsion Overhaul and Capital Improvements to the M.S. Marin Ferry**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District on **Tuesday, November 26, 2013, by 2:00 p.m., PT**, at which time bids will be publicly opened and read.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for Contract No. 2014-FT-14.

To inspect and obtain the Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by telephone at (415) 923-2223, by email at [districtsecretary@goldengate.org](mailto:districtsecretary@goldengate.org), or by facsimile at (415) 923-2013.

/s/ **Janet S. Tarantino, District Secretary**  
11/14, 11/21/13  
CNS-2556280#  
SMALL BUSINESS EXCHANGE

## Business Loan

### ■ Continued from page 1

call away and ready to provide extensive help.

- SBA District/Branch Offices– at least one in every state
- SCORE– (approximately 300 chapters nationwide)
- SBDCs – Small Business Development Centers; (approximately 900 locations nationwide; associated with higher education institutions (colleges and universities))
- WBCs- Women's Business Centers (approximately 100 educational centers nationwide)

# PUBLIC LEGAL ADVERTISEMENTS

## UNIVERSITY OF CALIFORNIA SAN FRANCISCO

### ADVERTISEMENT FOR CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco (University), responses to the University's prequalification documents for a JOB ORDER CONTRACT are sought from bidders for the following:

#### UCSF MEDICAL SCIENCES BUILDING FAN ROOMS RENOVATION Project No.: M2618A UNIVERSITY OF CALIFORNIA, SAN FRANCISCO

### PREQUALIFICATION OF PROSPECTIVE BIDDERS:

The University has determined that bidders who submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California Contractor's license(s) classification:

#### B - GENERAL BUILDING CONTRACTOR and C20 - WARM-AIR HEATING, VENTILATION & AIR-CONDITIONING (HVAC)

### GENERAL DESCRIPTION OF WORK:

The scope of work for this project includes repair and/or upgrade of mechanical systems associated with the Medical Science Building air handlers. Work may include any of the following tasks:

1. Procurement and Installation of new FSD's.
2. Demo of Existing FSD's.
3. Construction of a Fire-Rated enclosure for FSD operations.

4. Replacement of the steam heating coil in the warm air duct with new.

5. Addition of new steam tempered air coil in the supply air plenum.

6. Repair of Existing Steam Coils.

7. Procurement and Installation of New mist eliminators.

8. Procurement and Installation of New VFD's.

9. Replacement of the access doors and frames to the outside air intake and fan sections of the Mechanical room.

10. Repair of the existing damaged fan room 1-hour plaster walls.

The Job Order Contract awarded under this solicitation will have a Maximum Job Order Contract amount of \$1,400,000 for the initial term with two possible extensions for \$1,400,000 each. Individual Job Order authorizations will range from \$5,000 to \$500,000.

### PREQUALIFICATION SCHEDULE:

Prequalification Documents will be available beginning **November 19, 2013** at **12NN** by requesting via e-mail to prequal@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No. M2618A in the subject line. You will be sent an email with a link to the questionnaire. The questionnaire has been created using an online software.

Questionnaires are to be completed by **December 6, 2013** at **12NN**.

Any questions or requests for clarifications or interpretation of the Prequalification Documents must be submitted in writing to **Conor Neville**, Facilities Construction Manager - Facilities Services at email address [Conor.Neville@ucsf.edu](mailto:Conor.Neville@ucsf.edu) by **5 PM, November 25, 2013**. Questions re-

ceived after the above-noted deadline may be answered at the discretion of the University.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Announcement to Prequalified Bidders and Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA  
University of California, San Francisco  
November, 2013

## UC SAN FRANCISCO MEDICAL CENTER

### ADVERTISEMENT FOR GENERAL BUILDING CONTRACTOR AND ELECTRICAL SUBCONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, San Francisco Medical Center, responses to the University's prequalification documents for a Lump Sum contract (utilizing Best Value Selection methodology) are sought from prospective General Building Contractor bidders for the following project:

#### Ambulatory Care Center (ACC) P8 Level Emergency Generator System Upgrade Project Number: 07-376 UNIVERSITY OF CALIFORNIA, SAN FRANCISCO MEDICAL CENTER

### PREQUALIFICATION OF PROSPECTIVE BIDDERS

The University has determined that bidders, General Building Contractors and Electrical Subcontractors, who submit bids on this project must be prequalified. The Designated Subcontractor listed below will submit bids to prequalified General Building Contractors, who will in turn submit bids to the University. Prequalified General Building Contractors and Designated Subcontractor will be required to have the following applicable California contractor's license(s):

**General Building Contractor: B**  
**Designated Subcontractor: C10 Electrical**

### GENERAL DESCRIPTION OF WORK

Install Two (2) 600 kva emergency electrical generators on the P8 level of the Ambulatory Care Center Building. The estimated construction cost for the project is \$6 million.

### PREQUALIFICATION SCHEDULE

Prequalification documents will be available beginning **Tuesday, November 19, 2013 at 10 AM** by request via email containing the company name, contact person, address, phone and fax number to the following; [contractservices@ucsfmedctr.org](mailto:contractservices@ucsfmedctr.org)

Please reference Project No.: 07-376 and the license classification package requested (B or C10) in the subject line. Potential bidders desiring to be prequalified under more than one "pool" must submit separate prequalification documents for EACH license classification.

The completed Prequalification questionnaire and associated documents will be received at the office of UCSF Medical Center, Office of Design and Construction, Contracts Unit, 3333 California Street, Suite 115, San Francisco, CA 94118, (415) 885-7257 and are due by **2:00 PM, Friday December 13, 2013**. The University will not accept completed prequalification questionnaires via FAX, and all prequalification questionnaires submitted must be sent so that they are received by the University on or before, **2:00 PM, Friday December 13, 2013**.

Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification

determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest. However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in the "Announcement Prequalified Bidders and Advertisement for Bids."

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
University of California,  
San Francisco Medical Center  
November, 2013.